



## UFO Moviez Reports Q1FY19 Results

Advertisement Revenue stood at ₹451 Mn

EBITDA stood at ₹283 Mn & PAT stood at ₹76 Mn

**Mumbai, August 08, 2018:** UFO Moviez India Limited, India's largest digital cinema distribution network and in-cinema advertising platform in terms of number of screens, today, announced its financial results for the quarter ended June 30, 2018.

### Financial Highlights:

#### Quarter ended June 30, 2018

Consolidated revenue stood at ₹1,347 (Q1FY18 – ₹1,544) million. EBITDA stood at ₹283 (Q1FY18 – ₹409) million. PBT stood at ₹117 (Q1FY18 – ₹211) million and PAT stood at ₹76 (Q1FY18 – ₹137) million.

Advertisement revenue stood at ₹451 (Q1FY18 – ₹493) million during Q1FY19.

*"Fiscal year 2019 started on a soft note as advertisement performance was weak during the quarter. However, we are confident of delivering improved performance going forward," said Sanjay Gaikwad, Founder and Managing Director. "The capex during the quarter stood at ₹95 Mn, consistent with our annual guidance. With relatively lower capital intensity, our ability to generate free cash flow will provide the necessary flexibility to reward shareholders. Lastly, the process up to the merger between UFO and Qube has made considerable progress passing major regulatory milestones."*

#### About Us

UFO Moviez India Limited (BSE Code: 539141; NSE Code: UFO) is India's largest digital cinema distribution network and in-cinema advertising platform in terms of number of screens. UFO operates India's largest satellite-based, digital cinema distribution network using its UFO-M4 platform, as well as India's largest D-Cinema network. As on June 30, 2018, UFO's global network, along with subsidiaries and associates, spans 6,361 screens worldwide, including 5,296 screens across India and 1,065 screens across the Middle East, Israel, Mexico and the USA. UFO's digitization and delivery model has been a key driver of extensive digitization of Indian cinemas and has enabled wide-spread, same day release of movies across India. UFO adds value to all stakeholders in the movie value chain, spanning movie producers, distributors, exhibitors and the cinema-going audience. UFO provides value to movie producers and distributors by reducing distribution costs, providing reach to a wide network, providing a faster method of delivery of content and reducing piracy through encryption and other security measures. We provide value to movie exhibitors throughout India by providing access to first day release of movies on our digital platform. Audiences benefit from faster access to new movie releases and a consistently high quality viewing experience. UFO has created a pan India, high impact in-cinema advertising platform with generally long-term advertising rights to 3,857 screens, with an aggregate seating capacity of approximately 1.71 million viewers and a reach of 1,350 cities and towns across India, as on June 30, 2018. UFO's in-cinema advertising platform enables advertisers to reach a targeted, captive audience with high flexibility and control over the advertising process. UFO's in-cinema advertising platform also allows small exhibitors who otherwise are not able to effectively monetise their advertising inventory due to their limited scale and reach to receive a greater share of advertisement revenue than they are able to using traditional advertising methods.

Visit us at [www.ufomoviez.com](http://www.ufomoviez.com). For further details, contact:

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